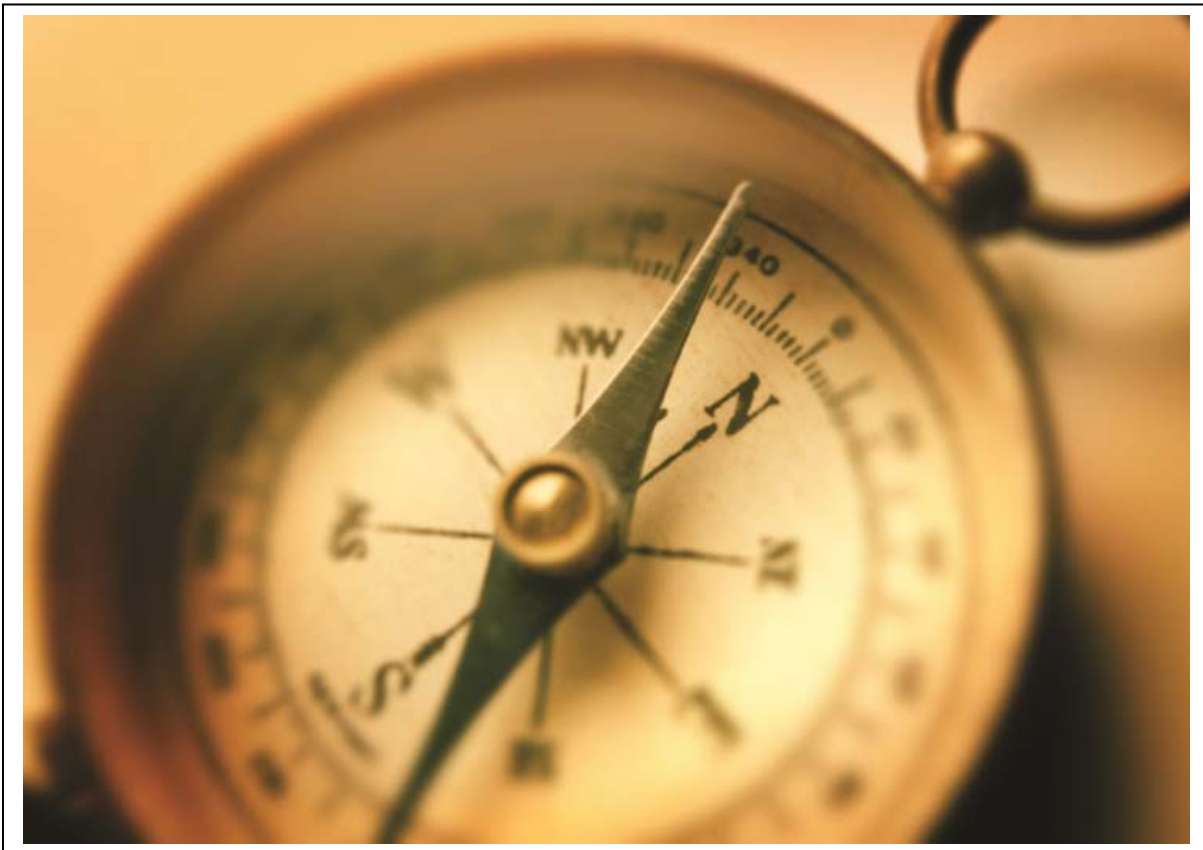




## **State of the Fluid Power Industry**

*Expectations for the fluid power industry based on opinions of industry peers*

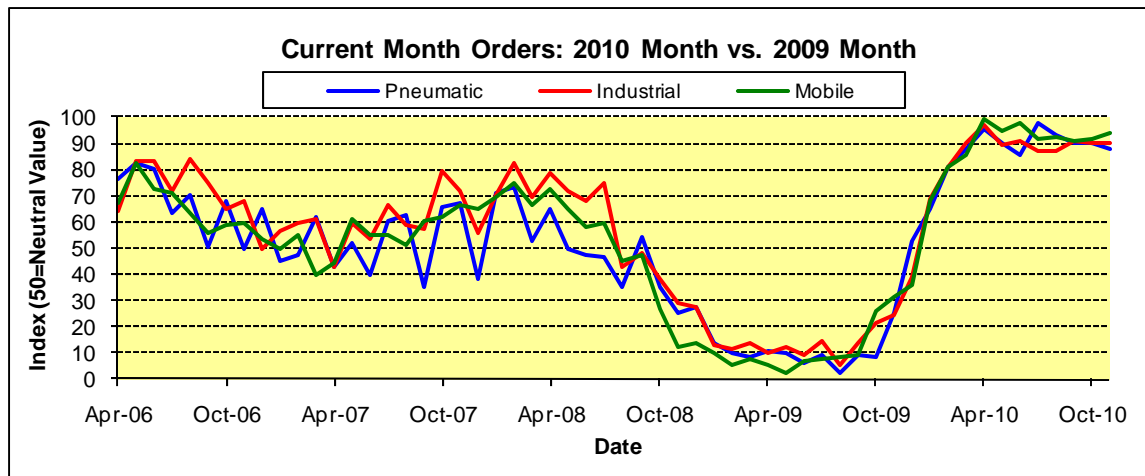
**November 2010**



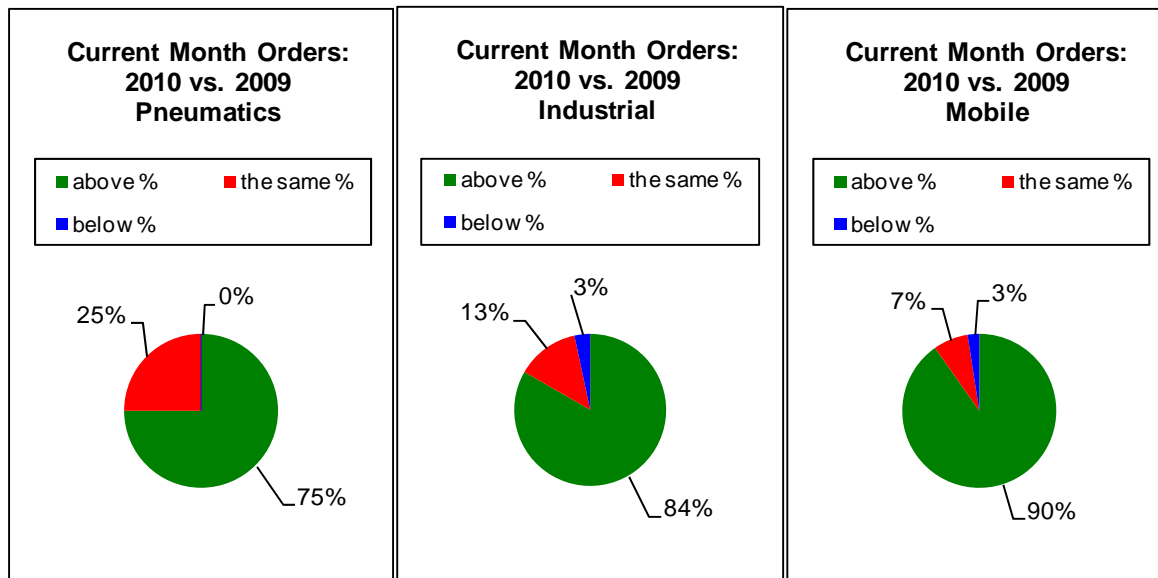
## Current Month Orders: 2010 Month vs. 2009 Month

	above %	the same %	below %	index
Pneumatic	75.0	25.0	0.0	88
Industrial	83.3	13.3	3.3	90
Mobile	90.2	7.3	2.4	94

Total Participants = 55



This graph shows industry opinion trends using the SOFP index data.

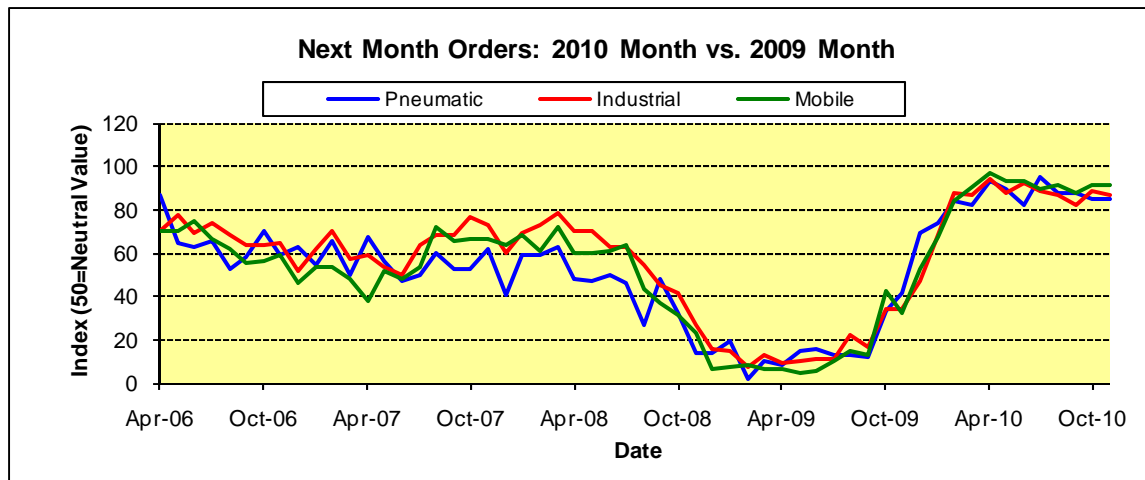


The pie charts above show industry opinions by percentage of responses.

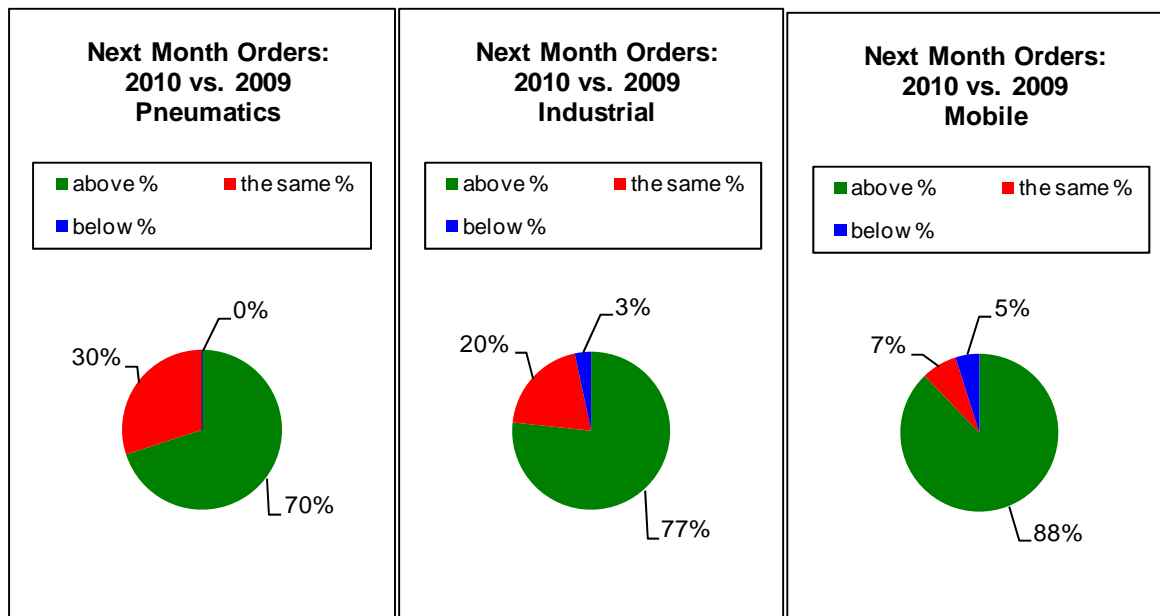
## Next Month Orders: 2010 Month vs. 2009 Month

	above %	the same %	below %	index
Pneumatic	70.0	30.0	0.0	85
Industrial	76.7	20.0	3.3	87
Mobile	87.8	7.3	4.9	91

Total Participants = 55



This graph shows industry opinion trends using the SOFP index data.

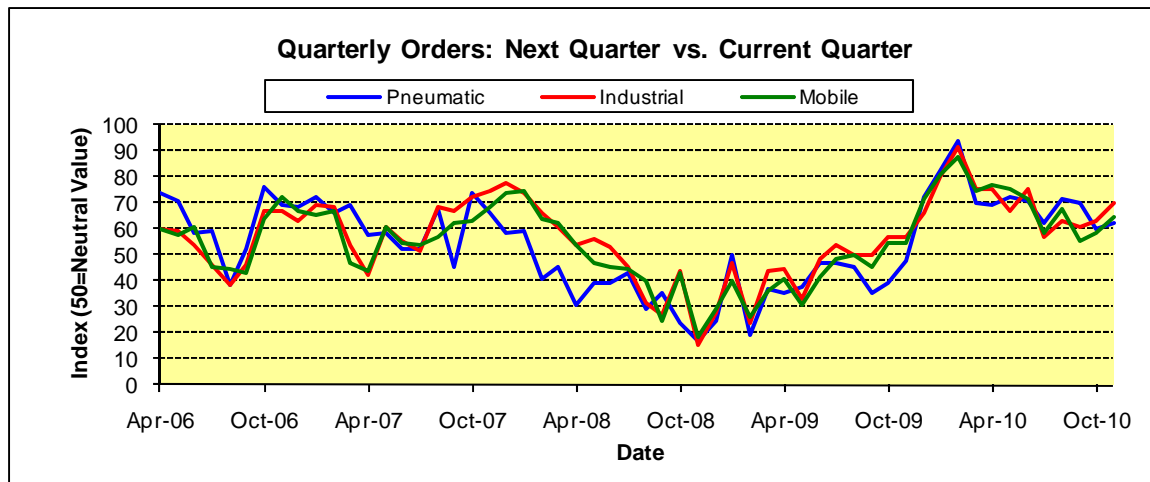


The pie charts above show industry opinions by percentage of responses.

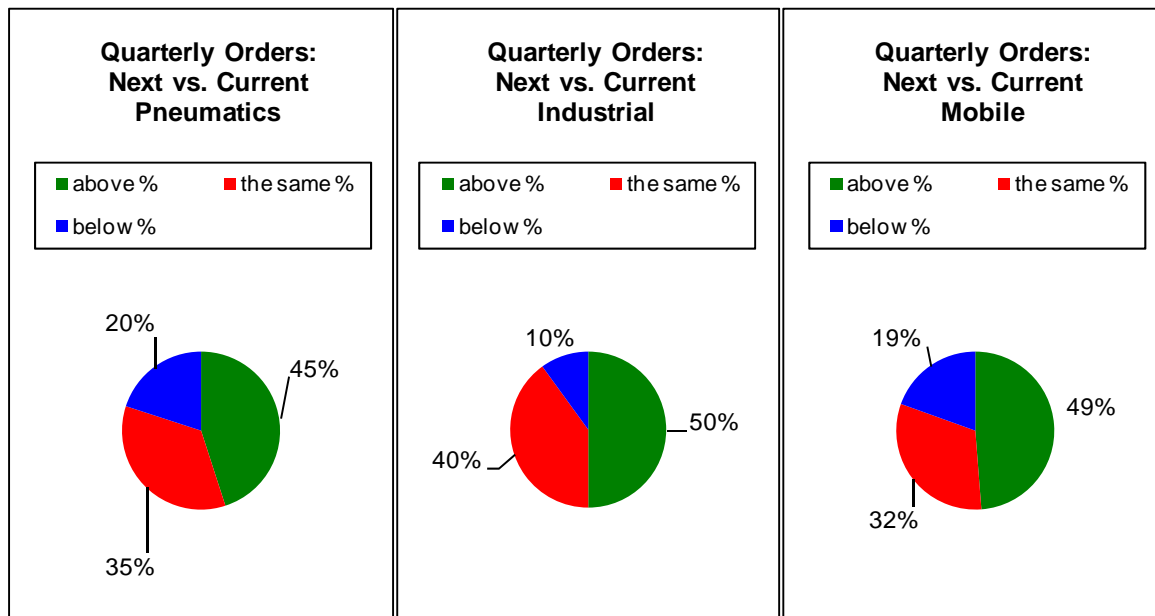
## Quarterly Orders: Next Quarter vs. Current Quarter

	above %	the same %	below %	index
Pneumatic	45.0	35.0	20.0	63
Industrial	50.0	40.0	10.0	70
Mobile	48.8	31.7	19.5	65

Total Participants = 55



This graph shows industry opinion trends using the SOFP index data.

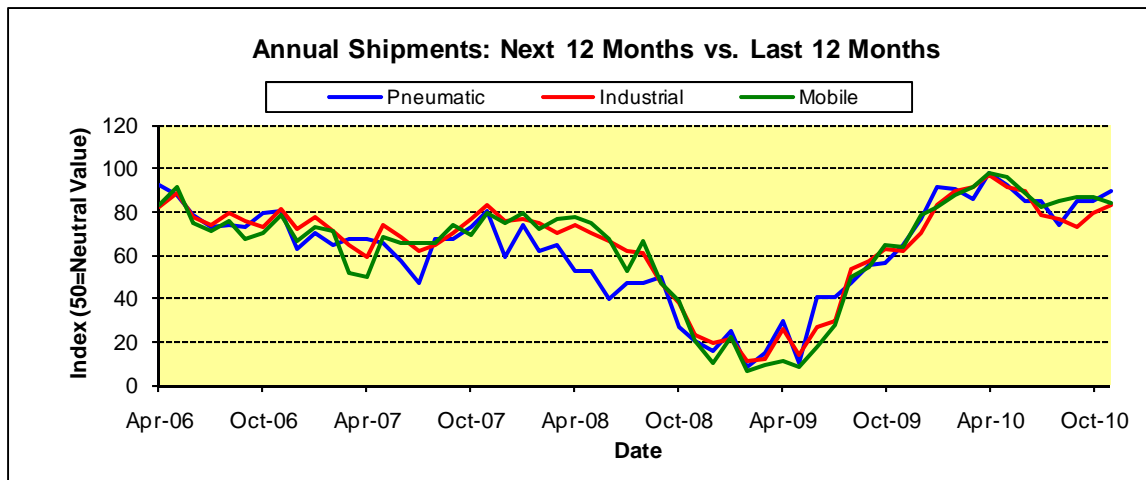


The pie charts above show industry opinions by percentage of responses.

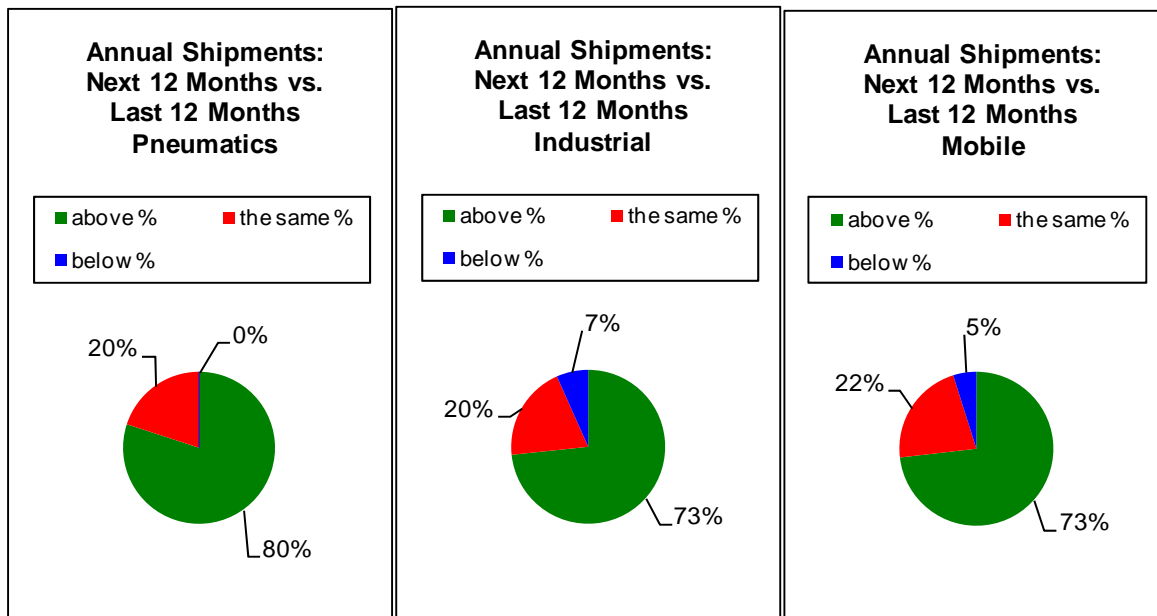
## Annual Shipments: Next 12 Months vs. Last 12 Months

	above %	the same %	below %	index
Pneumatic	80.0	20.0	0.0	90
Industrial	73.3	20.0	6.7	83
Mobile	73.2	22.0	4.9	84

Total Participants = 55



This graph shows industry opinion trends using the SOFP index data.

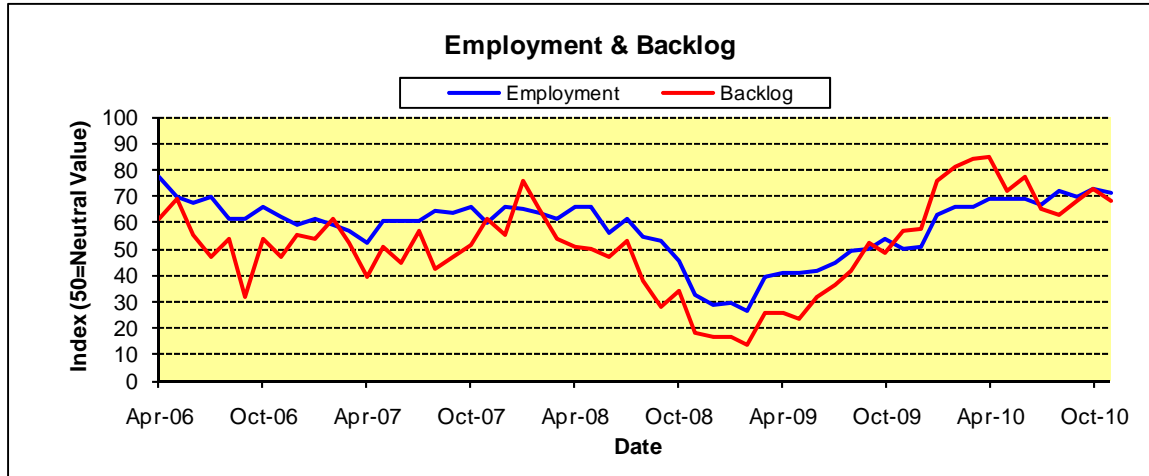


The pie charts above show industry opinions by percentage of responses.

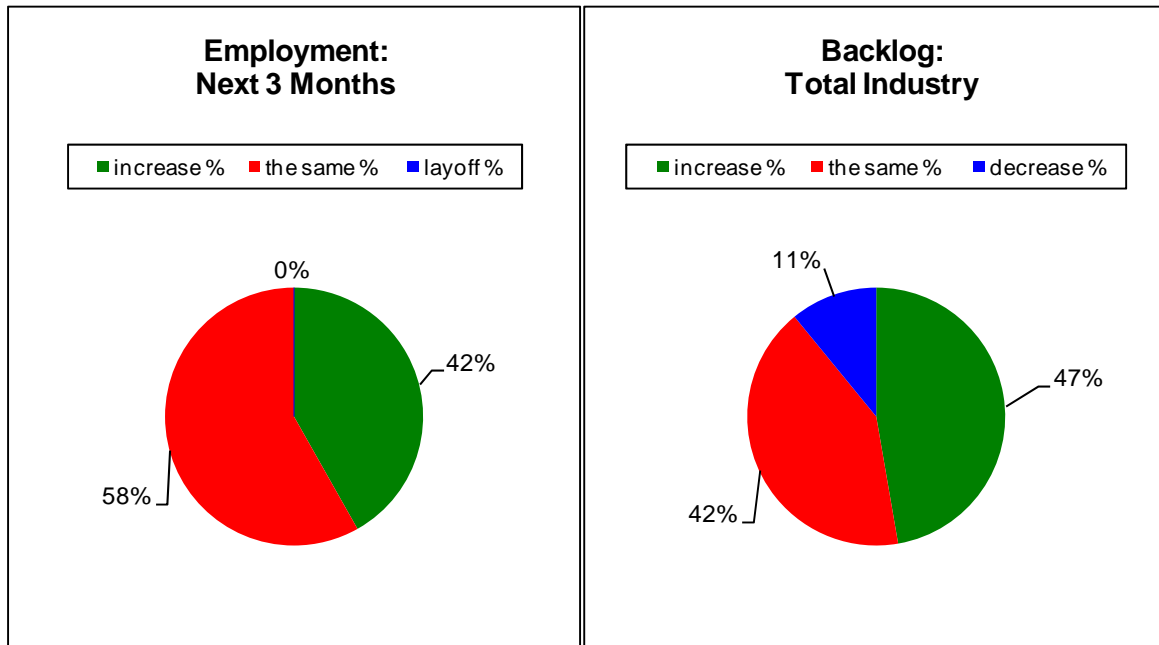
## Employment & Backlog

	above %	the same %	below %	index
Employment	41.8	58.2	0.0	71
Backlog	47.3	41.8	10.9	68

Total Participants = 55



This graph shows industry opinion trends using the SOFP index data.



The pie charts above show industry opinions by percentage of responses.

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